

The Seacret Baseball Exposure System



FACT 1:

ENROLLING A NEW SEACRET AGENT OFTEN REQUIRES 3-7 EXPOSURES TO THE SEACRET PRODUCTS AND/OR OPPORTUNITY.

FACT 2:

YOU'LL HAVE FAR MORE SUCCESS IN RECRUITING NEW AGENTS IF YOU EXPOSE THEM TO INFORMATION ON SEACRET PRIOR TO A BUSINESS PRESENTATION, LUNCHEON, ETC.

Here's How Seacret Baseball Works!

Your Goal: Get your prospect (batter) to go to:

1. 1st Base (5 Minute Sizzle Call)
2. Run to 2nd Base (deadseabiz.com)
3. Then to 3rd Base (3 Way Call w/ Expert)
4. "Send em' home!" WOW, SU, Luncheon, etc.

Baseball Game Plan:

To The Prospect (Batter): If I could show you an attractive business venture that could provide you more time and financial freedom, would you be open to taking a look?"

"No" = Strikeout! Next batter! Don't force it.

"Yes" = Move to 1st Base

"Great! Listen to this brief 5 minute overview from my business partner!"

855.MUDTIME or 641.715.3900 Pin: 913626#

After 1st base - ask, "What did you like best?"

If Negative - They're "Out!" Next batter!

If Positive - Move to 2nd Base (deadseabiz.com)

After 2nd base - ask, "What intrigued you most?"

If Negative - They're "Out!" Next batter!

If Positive - On a scale of 1 - 10?

If 7 or Above...Move to 3rd Base (3 Way Call w/ An Expert, Upline, etc.)

Tell your prospect:

Let me see if I can get my business partner on the phone right now! Tip: You might have several members of your upline support in a group text program. Send this message: "Hot prospect on the phone. Need 3 way call help! You available?" Do your best to locate a team member who can help. If you can't, simply let your prospect know you'll track them down and set up a specific time for (the prospect) to "meet" them.

3 Way Call Script

Once expert is on the phone, say, "Okay, I was able to track down (their name.) (name) is so busy helping other people on our team I was fortunate to get him on the phone with us today. (name) is leading the international expansion of Seacret, knows 150% of the facts and loves helping people. — Introduce your prospect and then turn the call over to your "expert." Tip: Do not interrupt!

At 3rd Base, the "expert's" role is to answer a FEW of questions and schedule prospect to attend a WOW or Business Overview, etc.

At Home Plate (WOW, Overview) ask:

1. What did you like best about...
2. Is there anything else you need to know before joining the team?

If Negative - OUT! Next batter!

If Positive - Sign them up! Home Run!